

# system sales

System Source has offered system sales and network integration since 1981. System Source delivers products selected from hundreds of manufacturers.

## Key Technology Offerings

- **Cloud Infrastructure:** Amazon Web Services (AWS), Microsoft Azure
- **Storage Products:** HPE Nimble and Alletra, Dell
- **Servers:** HP Enterprise (HPE), Dell
- **Networking Switches:** Aruba, Dell, Cisco Meraki
- **Firewalls & Routers:** Cisco Meraki, SonicWall, Barracuda
- **Wireless:** Cisco Meraki, Aruba
- **Backup & Replication:** Veeam, Barracuda, MSP360
- **Server Virtualization:** VMware, Microsoft Hyper-V
- **Desktop Virtualization (VDI):** VMware, Ericom, AWS, AVD
- **Desktops, Laptops & Tablets:** HP, Dell, Lenovo
- **Thin Client Terminals:** Dell Wyse Terminals, HP
- **Remote Access:** Microsoft Remote Desktop Services, Citrix, Ericom, AWS
- **Lifecycle Management:** Microsoft Endpoint Configuration Manager, Intune
- **Portals:** SharePoint
- **WAN Link Controllers:** Ecessa
- **SQL Infrastructure:** Microsoft SQL
- **Mobile Device Management (MDM):** Cisco Meraki
- **Email Protection & Encryption:** ProofPoint, Barracuda

## Top Manufacturer Authorizations

**System Source holds the highest sales, training and service certifications:**

- **Barracuda** – Preferred Partner, Commercial Business Focus Partner
- **Broadcom** – SecureOne Silver Partner
- **Cisco Meraki** – Select Partner
- **Citrix** – Silver Partner
- **Dell/EMC** – Storage Certification, Server Certification, Networking Specialization, Systems Management, Security Specialization, Data Domain
- **Exagrid** – Certified Partner
- **HP** – Professional Networking, Public Sector Specialist, HP Specialist Partners, ServiceONE Expert, Silver Hybrid IT Specialist, Nimble (Certified Storage and Installation Partner)
- **Microsoft Silver Partner** – Learning, Cloud Productivity; Cloud Platform; Small and Midmarket Cloud Solutions; Data Center; Data Analytics; Windows and Devices; Desktop Deployment Planning Services; Enterprise Mobility Management; Messaging; Exchange Deployment Planning Services; and Software Assurance Training Voucher Program
- **State of Maryland Contracts** – Maryland Educational Enterprise Consortium (MEEC) contract holder for IT Hardware Sales
- **Veeam** – Silver Partner and Cloud Services Provider

## System Source Benefits

**Vendor Partnerships** - Long-term vendor relationships provide your organization with high service levels and competitive pricing. We navigate special vendor pricing arrangements.

**Timely & Correct Ordering** - Place product and service orders and receive order status and invoices through a customized portal. Orders are filled accurately and on-time.

**Product Selection & Sourcing** - Upgrades, images, software installation and asset tagging provide customized systems ready for installation. Our relationships with multiple distributors speed delivery of hard-to-find products.

**Quality Assurance** - We commit your system works properly upon delivery. Systems can be configured and tested in our facility prior to shipment.

**Seasoned Sales Teams** - Sales teams are ready to respond to your company's needs. These teams are supported by over 30 engineers and technicians. We can guide you to products fitting your needs.

**Project Coordination** - Our team, including technical consultants and project managers, can coordinate large PC deployments and projects from order placement to warehousing, configuration and installation.